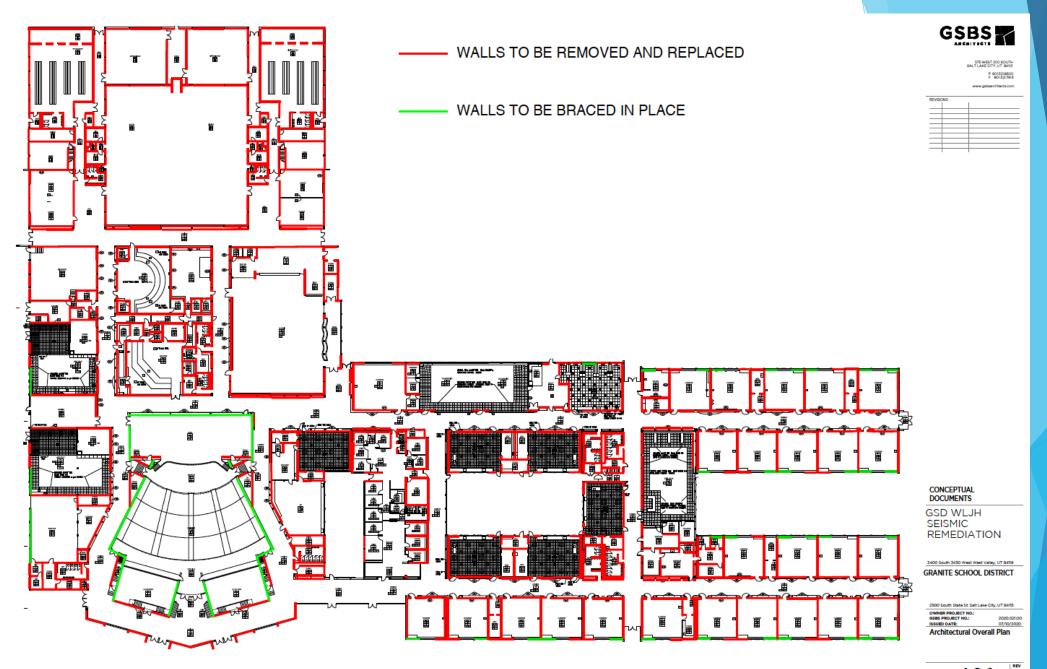
West Lake Jr.

Seismic Damage Insurance Discussion Rehab vs. Rebuild

State of the school building

- The structure can be rehabilitated
 - ▶ Built in 1963
 - ▶ Interior remodel in 2016
- Seismic code requires structural upgrades to 75% of current code levels
- ► No other code upgrade requirements are "triggered"
 - Electrical
 - ► HVAC
 - ► Fire sprinklers



A0.1

Rehabilitate structure option

Insurance will cover costs

- While cost estimates are important; they are not as vital in the rehab/remodel track as the insurance company will pay for actual costs
 - Approvals required along the way
- Cost estimates are more important in a settlement as they are the foundation of negotiations, offers and counter offers.
- Rehab/remodel structure would be safer than pre-earthquake
- Post rehab Building would be very similar in layout/use as the original 1963 design
- District would need to pay for any desired upgrades to
 - Electrical
 - ► HVAC
 - Adding Fire sprinklers
 - Instructional technology

Rehab / Rebuild option

- Negotiate the best settlement possible
- Current offer
- District would pay for any costs above settlement
- Current settlement offer at:

Sub-total		\$27,277,869
General Conditions	 10.0%	\$2,727,787
Bonds & Insurance	2.0%	\$600,113
Overhead & Profit	4.0%	\$1,224,231
Design Contingency	0.0%	\$0
Sub-total mark-ups		\$4,552,131
Total Construction Cost		\$31,830,000
Upgrade to Add Fire Protection System		\$0
Tent Roof		
Soft Costs:		_
Design Fees	7.5%	\$2,387,250
Inspection Fees	0.5%	\$159,150
Owner Contingency	5.0%	\$1,591,500
GSD Project Management	2.5%	\$795,750
Moving Costs	0.0%	\$0
	2.5%	\$795,750
Total Project Cost		\$37,559,400
Escalation to May 2021	0.00%	\$0
Escalated Total Project Cost		\$37,559,400

Counter offer for settlement

- Potential counter offer based upon what we think the insurance company will really pay
 - Design contingency
 - We think that estimates at the high level design are off and costs will increase as design improves and specifics are known
 - ► **15**%
 - Keep owners contingency of 5% (counter offer increased contingency by \$792,121) to cover unknowns in a rehab / remodel
 - Add inflationary factor to cover costs for next years construction.
 - All estimates are in today dollars
 - Costs will go up for either scenario
 - **7.5**%
- **\$36.7M \$37.4** vs. \$44.6M

Sub-total		\$27,277,869
General Conditions	10.0%	\$2,727,787
Bonds & Insurance	2.0%	\$600,113
Overhead & Profit	4.0%	\$1,224,231
Design Contingency	15.0%	\$4,091,680
Design contingency	13.070	\$4,071,000
Sub-total mark-ups		\$8,643,811
Total Construction Cost		\$35,921,680
Upgrade to Add Fire Protection System		\$0
Tent Roof		
Soft Costs:		
Design Fees	7.5%	\$2,694,126
Inspection Fees	0.5%	\$179,608
Owner Contingency	5.0%	\$1,796,084
GSD Project Management	2.5%	\$898,042
Moving Costs	0.0%	\$0
Total Project Cost		\$41,489,541
Escalation to May 2021	7.50%	\$3,111,716
Escalated Total Project Cost		\$44,601,256
		. , ,

The question in the negotiation.... Will the insurance company believe they will be spending money above the cost estimate? I.e. the contingency amounts and cost escalations...

Insurance Counteroffer 2



State of Utah Earthquake Westlake J.H.S.

MKA Project No. 2020.0821 Sedgwick No. SAL 20026320 Prepared by: CRT Update: 1/20/21

MKA Estimated Repair Summary Based on MKA Evaluation of Okland Estimate

Line No.	Description	MKA 9/30/20 Substantiated Total w/ 5% Owner Contingency	MKA 1/20/21 Substantiated Total w/ 7.5% Owner Contingency	MKA Notes
	General Contractor			
1	Okland Direct Cost Estimate	\$27,424,933	\$27,424,933	Based on Okland 9/18/20 estimated direct cost.
2	General Conditions	\$2,742,493	\$2,742,493	Based on 10% for general conditions - agreed with GSBS, CCC & Okland.
3	Subtotal Estimated Direct & Indirect Costs	\$30,167,427	\$30,167,427	
4	Contractor Fee	\$905,023	\$905,023	Based on Okland's 3% fee.
5	General Liability Fee	\$235,306	\$235,306	Based on Okland's 0.78% fee.
6	Subguard Insurance	\$377,093	\$377,093	Based on Okland's 1.25% fee.
7	Grand Total Estimated Contract Value	\$31,684,849	\$31,684,849	
	Granite School District Soft Costs			
8	Builders Risk Insurance	\$16,793	\$16,793	Based on \$0.053 per \$100 of estimated contruction contract value.
9	Design Fees	\$2,376,364	\$2,376,364	Based on GSD's 7.5% of estimated contract value.
10	Inspection Fees	\$158,424	\$158,424	Based on GSD's 0.5% of estimated contract value.
11	Owner Contingeny	\$1,584,242	\$2,376,364	Increased from 5% to 7.5% of estimated contract value.
12	GSD Project Management	\$792,121	\$792,121	Based on GSD's 2.5% of estimated contract value.
13	Owner Moving Cost			Not included - TBD.
14	Bond	\$164,761	\$164,761	Based on 0.52% included in Okland estimate.
15	PROJECT GRAND TOTAL	\$36,612,793	\$37,404,914	

New School Costs

MHTN estimates on recent builds

			larch 2017				
187,820	Square Feet						
Total Project Construction C	ost				\$	36,623,595	\$ 194.99
General Conditions							
Bond					\$	370,000	\$ 1.97
Vobilization					\$	150,000	\$ 0.80
Supervision					\$	300,000	\$ 1.60
Overhead					\$	800,000	\$ 4.26
Fotal:					\$	1,620,000	\$ 8.63
Site Total:					\$	3,886,000	\$ 20.69
Demolition					\$	380,000	\$ 2.02
Building Construction					\$	30,737,595	\$ 163.65
f West Jordan Bid today			15.6%				
Total 2020 Project Construct	tion Cost Opinio	on			\$	42,336,876	\$ 225.41
General Conditions Total:					\$	1,872,720	9.97
Site Total:					\$	4,492,216	\$ 23.92
Demolition					\$	439,280	\$ 2.34
Building Construction					\$	35,532,660	\$ 189.18
f West Jordan Bid today	: Inflation fro	m 2017 bid = '	19.6%				
Total 2020 Project Construct	tion Cost Opinio	on			\$ 4	43,801,820	\$ 233.21
General Conditions Total:					\$	1,937,520	\$ 10.32
Site Total:					\$	4,647,656	\$ 24.75
Demolition					\$	454,480	\$ 2.42
Building Construction					\$:	36,762,164	\$ 195.73

Settlement Summary

Settlement Offer	\$ 36,763,650
GSD Counter Offer	\$ 44,601,256
Insurance Counter Offer 2	\$ 37,404,914
MHTN replacement estimate	\$ 43,801,820
GSD replacement estimate	\$ 54,935,393

New School costs - recent based upon GSD bids

GSD bids have been trending between \$285-\$304 PSF during the inflationary period since 2017

If West Jordan Bid today: based upon recent GSD bids		
Total 2021 Project Construction Cost Opinion	\$ 54,935,392.50	\$ 292.49
General Conditions Total:	\$ 2,430,000.00	\$ 12.94
Site Total:	\$ 5,829,000.00	\$ 31.04
Demolition	\$ 570,000.00	\$ 3.03
Building Construction	\$ 46,106,392.50	\$ 245.48

Alternatives

Remodel

- Commission Design
 - 6-8 month process
- Bid
- Construction 24-28 months (Total 30–36months)
- Concerns
 - Many unknows in remodel of seismically damaged buildings
 - Negotiating change orders with insurance company
 - Would have to pay for additional desired upgrades
 - Electrical 4250K-\$500k
 - Technology \$350k-\$500k
 - ▶ HVAC \$400k-\$500k
 - Fire sprinklers \$750k \$1 million
 - Auditorium \$500k
 - Total \$2.045M \$3.0M

New Build

- Finance through MBA
- Settlement + \$20 million
- Begin Demolition Immediately
- Commission Design
 - Select Design from Existing Facility
 - 3-6 month process
 - New Design
 - 8-12 month process
- Construction 22-24 months (Total 25-30 months w/existing plan) or (Total 30-36 months w/new original plan)
- Concerns
 - Cost containment

MBA Bond Finance Option - 10 year bond



\$20,000,000

Granite School District Local Building Authority, Utah Lease Revenue Bonds, Series 2022 (Scenario 1 - 10-Year Amortization)

Debt Service Schedule

Date	Principal	Coupon	Interest	Total P+I	Fiscal Total
08/01/2022		.	-	-	
12/01/2022	25	<u>12</u>	63,503.33	63,503.33	2 <u>1</u> 2)
06/01/2023	<u>-</u>	Ξ.	95,255.00	95,255.00	158,758.33
12/01/2023	-	-	95,255.00	95,255.00	
06/01/2024			95,255.00	95,255.00	190,510.00
12/01/2024	12	25	95,255.00	95,255.00	10 A
06/01/2025	-	=	95,255.00	95,255.00	190,510.00
12/01/2025		-	95,255.00	95,255.00	
06/01/2026		5.	95,255.00	95,255.00	190,510.00
12/01/2026	73	2	95,255.00	95,255.00	N (<u>1</u> 2)
06/01/2027	3,265,000.00	0.680%	95,255.00	3,360,255.00	3,455,510.00
12/01/2027	1		84, 154.00	84, 154.00	
06/01/2028	3,285,000.00	0.800%	84, 154.00	3,369,154.00	3,453,308.00
12/01/2028	10 000 <u>1</u>	2	71,014.00	71,014.00	000 N (20
06/01/2029	3,315,000.00	0.920%	71,014.00	3,386,014.00	3,457,028.00
12/01/2029		-	55,765.00	55,765.00	-
06/01/2030	3,345,000.00	1.030%	55,765.00	3,400,765.00	3,456,530.00
12/01/2030	5.5 8054 	÷	38,538.25	38,538.25	
06/01/2031	3,375,000.00	1.110%	38,538.25	3,413,538.25	3,452,076.50
12/01/2031			19,807.00	19,807.00	-
06/01/2032	3,415,000.00	1.160%	19,807.00	3,434,807.00	3,454,614.00
Total	\$20,000,000.00		\$1,459,354.83	\$21,459,354.83	:

MBA Bond Finance Option - 15 year bond



\$20,000,000

Granite School District Local Building Authority, Utah Lease Revenue Bonds, Series 2022 (Scenario 2 - 15-Year Amortization)

Debt Service Schedule

Date	Principal	Coupon	Interest	Total P+I	Fiscal Total
08/01/2022		-		2010 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 10 	
12/01/2022	-	-	74,988.67	74,988.67	-
06/01/2023	-	-	112,483.00	112,483.00	187,471.67
12/01/2023	22 2		112,483.00	112,483.00	-
06/01/2024	-	-	112,483.00	112,483.00	224,966.00
12/01/2024	-	-	112,483.00	112,483.00	
06/01/2025	204 1		112,483.00	112,483.00	224,966.00
12/01/2025	.	=	112,483.00	112,483.00	
06/01/2026	-	-	112,483.00	112,483.00	224,966.00
12/01/2026	말		112,483.00	112,483.00	
06/01/2027	1,730,000.00	0.680%	112,483.00	1.842.483.00	1,954,966.00
12/01/2027	-	-	106,601.00	106,601.00	-
06/01/2028	1,745,000.00	0.800%	106,601.00	1,851,601.00	1,958,202.00
12/01/2028			99,621.00	99,621.00	
06/01/2029	1,755,000.00	0.920%	99,621.00	1,854,621.00	1,954,242.00
12/01/2029		-	91,548.00	91,548.00	
06/01/2030	1,775,000.00	1.030%	91,548.00	1,866,548.00	1,958,096.00
12/01/2030	-	-	82,406.75	82,406.75	-
06/01/2031	1,790,000.00	1.110%	82,406.75	1,872,406.75	1,954,813.50
12/01/2031		7	72,472.25	72,472.25	
06/01/2032	1,810,000.00	1.160%	72,472.25	1,882,472.25	1,954,944.50
12/01/2032	20 20 <mark>-</mark>	-	61,974.25	61,974.25	a a 1940
06/01/2033	1,830,000.00	1.210%	61,974.25	1,891,974.25	1,953,948.50
12/01/2033			50,902.75	50,902.75	
06/01/2034	1,855,000.00	1.270%	50,902.75	1,905,902.75	1,956,805.50
12/01/2034		a sourcelle	39,123.50	39,123.50	n secondaria
06/01/2035	1,880,000.00	1.330%	39, 123.50	1,919,123.50	1,958,247.00
12/01/2035	21 21	3 -	26,621.50	26,621.50	00 00 SHI
06/01/2036	1,900,000.00	1.370%	26,621.50	1,926,621.50	1,953,243.00
12/01/2036		<u></u>	13,606.50	13,606.50	
06/01/2037	1,930,000.00	1.410%	13,606.50	1,943,606.50	1,957,213.00
Total	\$20,000,000.00	12	\$2,377,090.67	\$22,377,090.67	1

FEMA -Potential for Public Assistance Funds

- PAPPG Funding
 - ▶ Working on 50% rule
 - ▶ If rehabilitation is greater than 50% of replacement cost facility could qualify.
 - ▶ Working to obtain eligibility.
- Could yield funds but uncertain of timing
- Could be used to repay MBA obligation

Questions & Discussion